

Southwest Contractor's Top Specialty Firms 2004

by Scott Blair

Arizona

Nevada

New Mexico

Electrical

Mechanical

Plumbing

Concrete

Steel

Wall / Ceiling

Masonry

Painting

Roofing

Glazing / Curtain Wall

Landscaping

Paving

Hazardous Waste

Demolition

Excavation

Fire Protection

Telecommunications

Safety

http://southwest.construction.com/features/archive/0508_cover.asp

Welcome to *Southwest Contractor's* ranking of the top 150 specialty contractors, which offers an extensive review of the 2004 performance of specialty contractors with work based in Arizona, Nevada and New Mexico.

The top 150 specialty contractors reached a cumulative revenue total of \$3.22 billion in 2004, the highest amount since *Southwest Contractor* began gathering data for this ranking. This marks a 22.2 percent increase over 2003 revenue, which is also the biggest year-to-year shift reported.

As if that wasn't dramatic enough, the top 10 specialty contractors alone performed \$1.21 billion in work, up over 62 percent. This accounted for most of the jump in the overall numbers of the top 150, though the rest of the field also gained ground over last year, which indicates that while the biggest got bigger, they did not necessarily take away work from the medium- and small-sized companies.

Nevada saw the biggest jump in reported revenue, gaining 38 percent over 2003 revenue with over \$1 billion in 2004. A look through *Southwest Contractor's* Top Projects, published in June, will explain why - a dramatic

increase in large-scale projects, from a plethora of residential towers to some of the most expensive gaming resorts ever constructed.

Arizona's subs topped the \$2 billion mark for the first time, showing an increase of almost 20 percent over the previous year. New Mexico was the only state to show a decrease, with subs in the Land of Enchantment posting a not-so-enchanted decrease of 12 percent over 2003 revenue. However, this may be due to a lack of participation by the state's specialty contractors in this survey, rather than a reflection of any large-scale decline in the construction marketplace.

Steel erection and fabrication contractors reported the largest category gain, up 72 percent collectively. Concrete also showed an impressive 54 percent jump over the previous year. This was at least partially due to rising commodity costs, as well as an increase in high-rise and large-scale construction project starts. Individually, Schuff Steel was propelled upward from 18th place in 2003 to 3rd in 2004, while Suntec Concrete leapt from 25th to the ninth spot on our Top 150 chart.

Our second annual Top Specialty Contractor Safety Ranking, based on each company's experience modification rating (EMOD), appears on page 54. The amount that specialty contractors continue to strive for safety, despite their increasing workload and pace of construction, is a positive example for the entire construction industry to follow.

All rankings were compiled using surveys sent to 1,500 specialty contractors in the region. Only those who responded with their 2004 revenue were included in the ranking. Every effort was taken to contact each company at least once regarding the survey, but we regret any oversights. Please contact Scott Blair at 602-631-3080 to be included in next year's ranking. <<

Top 150 Specialty Contractors

Rank 2004	Rank 2003	Company Name Address Phone	CEO or Principal Years in Business # of Employees	Largest Project Location Contract Amount (in Millions)	Tri-State Revenue (in Millions) Total Revenue (in Millions) Type of Specialty
1	1	Emcor Group, Inc. 301 Merritt Seven, 6th Fl, Norwalk, CT 203-849-7800	Frank MacInnis, Chair./CEO 7 26,000	DND DND DND	262.56 14,747.88 Electrical; Mechanical
2	NR	American Asphalt & Grading 2690 N Decatur Blvd, Las Vegas, NV 702-649-2669	Paul Robinson 1,200	Owens Lake Dust - Phase IV Placerville, CA 21.3	212.1 214.99 Excavation; Paving; Concrete
3	18	Schuff Steel Co. 420 S 19th Ave, Phoenix, AZ 602-252-7787	Scott Schuff, Pres./ CEO 27 400	DND DND DND	148 264.4 Steel Erection/ Fabrication
4	2	BBP Concrete Co. 7777 N 70th Ave, Glendale, AZ 623-487-4886	Gary Burlison, President 24 950	DND DND DND	103.98 103.98 Concrete
5	24	KHS&S Contractors 3480 Cavaretta Ct, Las Vegas, NV 702-597-3200	Dave Suder, President 19 2,500	Caesars Palace South Tower Las Vegas, NV 21	101 357.87 Wall/ Ceiling
6	3	Century Steel, Inc. 3613 S Procyon Ave, Las Vegas, NV 702-873-6733	Todd Leany, President 31 400	Venetian - The Palazzo Las Vegas, NV 40	98.74 98.74 Steel Erection; Rebar & Struc.
7	6	Wilson Electric Services Corp. 1305 W 1st St, Tempe, AZ 480-505-6600	Wes McClure, President 35 651	Sky Harbor PDS Project Phoenix, AZ 12	85.66 85.66 Electrical; Telecommunications
8	5	Tri-City Mechanical, Inc. 6875 W Galveston, Chandler, AZ 480-940-8400	Joe Nichter, President 41 575	St. Joseph's Hospital Phoenix, AZ 90 (Project Total)	75 950 Mechanical; Plumbing

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9	25	Suntec Concrete 2221 W Shangri-La Rd, Phoenix, AZ 602-997-0937	Jerry Barnier, President 18 460	Phoenix Convention Expansion Phoenix, AZ 15	65.9 65.9 Concrete
10	NR	SME Industries, Inc. 280 Sunpac Ave, Henderson, NV 702-320-4900	Jerry Moyes 11 500	DND DND DND	57.81 109.67 Steel Erection/ Fabrication
11	8	Sturgeon Electric Co., Inc. 2825 E Ginter Rd, Tucson, AZ 520-741-9252	William Skibitsky, Pres./CEO 91 940	Raytheon Missile Sys. Bldg. 848 Tucson, AZ 5.34	54.5 320.4 Electrical
12	11	Delta Diversified Enterprises, Inc. 425 W Gemini Dr, Tempe, AZ 480-831-0532	L.R. Donelson, Pres./CEO 32 525	Wells Fargo - Cosmos Center Tempe, AZ 16	54 54 Electrical
13	7	Ace Asphalt of Arizona, Inc. 3030 S 7th St, Phoenix, AZ 602-304-4058	Timothy Drexler, Pres./CEO 37 300	Ford/ Volvo Proving Grounds Arizona 6	53.5 53.5 Paving; Excavation/Foundation
14	21	Markham Contracting Co., Inc. 22820 N 19th Ave, Phoenix, AZ 623-869-9100	Michael F. Markham, Sr., President 26 310	Green Ranch South Surprise, AZ 2.93	53 53 Grading; Paving; Utilities
15	15	Southland Industries 4022 Ponderosa Way, Las Vegas, NV 702-736-4041	Andrew A. Fimiano, Pres./CEO 54 1,500	South Coast Casino Las Vegas, NV 28	43.8 285 Mechanical.; Fire Prot.; Plumb.
16	20	Kinetic Systems, Inc. 2825 W Thomas Rd, Phoenix, AZ 602-685-2000	Kurt Gilson, CEO 29 446	U of A IBSB Lab Tucson, AZ 7.1	43 450 Mech.; Sheet Metal; Plumbing

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17	14	Helix Electric 3078 E Sunset Rd Ste 9, Las Vegas, NV 702-732-1188	Victor Fuchs, President 8 350	St. Martin Hospital Las Vegas, NV 8.5	42 190 Electrical
18	35	Haydon Building Corp. 4640 E McDowell Rd, Phoenix, AZ 602-296-1496	Gary Haydon, President 12 270	Pecos Road Improvements Gilbert, AZ 22	42 120 Utility; Paving; Concrete
19	16	M & H Building Specialties, Inc. 3084 S Highland Dr Ste E, Las Vegas, NV 702-385-3168	Rob Patterson, VP Operations 24 300	Tahiti Timeshare Las Vegas, NV 12	41.75 41.75 Wall/ Ceiling; Painting
20	22	Sun Valley Masonry, Inc. 10828 N Cave Creek Rd, Phoenix, AZ 602-943-6106	Robert L. Baum, President 25 500	Cardinals Stadium Glendale, AZ 5.79	40.27 40.27 Masonry
21	17	Cannon & Wendt Electric Co., Inc. 4020 N 16th St, Phoenix, AZ 602-279-1681	Albert G. Wendt, CEO 58 294	Cardinals Stadium Glendale, AZ 25	40.11 40.11 Electrical; Telecommunications
22	NR	Specialty Roofing, Inc. 8200 N 75th Ave, Peoria, AZ 623-979-4885	Kenton Summers, President 37 280	Riverside Distr. Center Phoenix, AZ .93	36.27 36.27 Roofing
23 (tie)	49	Grounds Control, Inc. (formerly Terrain Systems) 2960 E Elwood St, Phoenix, AZ 602-304-0304	Dale Micetic 25 300	Sky Harbor Parking Phoenix, AZ 1	36 36 Landscape
23 (tie)	27	Sun Mechanical Contracting, Inc. 3951 E Columbia St, Tucson, AZ 520-790-3100	J. Scott Candrian, President 27 220	Starr Pass Marriott Tucson, AZ 11	36 36 Mech.; Plumbing; Sheet Metal

FAST FACTS

Top 150 Specialty Contractors, regional total:

2001:	\$2.68 billion
2002:	\$2.51 billion
2003:	\$2.64 billion
2004:	\$3.22 billion
Increase 2004 over 2003:	22.2%

Top 10 Specialty Contractors: total:

2001:	\$872 million
2002:	\$783 million
2003:	\$744 million
2004:	\$1.21 billion
Increase 2004 over 2003:	62.7%

Arizona Top Specialty Contractors, total:

2001:	\$1.67 billion
2002:	\$1.62 billion
2003:	\$1.67 billion
2004:	\$2.00 billion
Increase 2004 over 2003:	19.7%

Nevada Top Specialty Contractors, total:

2001:	\$682 million
2002:	\$683 million
2003:	\$758 million
2004:	\$1.05 billion
Increase 2004 over 2003:	38%

Top 150 Specialty Contractors

Rank 2004 2003	Company Name Address Phone	CEO or Principal Years in Business # of Employees	Largest Project Location Contract Amount (in Millions)	Tri-State Revenue (in Millions) Total Revenue (in Millions) Type of Specialty
25 37	HACI Mechanical Contractors, Inc. 2108 W Shangri La Rd, Phoenix, AZ 602-944-1555	Tim King, President 31 189	ASU McAllister Village Tempe, AZ DND	35.2 35.2 Mechanical
26 9	Rosendin Electric, Inc. 600 W 24th St, Tempe, AZ 480-921-4022	Tom Sorley, Pres./ CEO 84 1,300	Convention Center Phoenix, AZ 7	33.7 260 Electrical
27 31	IMCOR - Interstate Mechanical Corp. 1841 E Washington St, Phoenix, AZ 602-257-1319	Bill Mason, President 29 200	Convention Center Phase 1 Phoenix, AZ 13.1	31.3 31.3 Mechanical; Plumbing
28 32	Hardrock Concrete Placement Co. 4839 W Brill St, Phoenix, AZ 602-233-3334	Lee Lopez, Owner 14 350	Mayo Clinic HBSC Scottsdale, AZ 2.8	31.08 31.08 Concrete
29 27	Midstate Mechanical, Inc. 3618 E LaSalle St, Phoenix, AZ 602-470-1920	David Jones, President 17 190	USDA Arid Land Agri. Center Maricopa, AZ 3.23	31 31 Mechanical; Plumbing
30 26	Yearout Mechanical, Inc. 8501 Washington NE, Albuquerque, NM 505-884-0994	Kevin Yearout, President 40 175	TempurPedic Facility Albuquerque, NM 45 (Project Total)	30.3 30.3 Plumbing; Mech.; Sheet Metal
31 43	Miller Bonded, Inc. 4538 McLeod Rd NE, Albuquerque, NM 505-881-0220	Ken Otteni/Keith Wilson, Pres./CEO 47 200	Sandia Hotel & Casino Albuquerque, NM 14	29 29 Mechanical; Plumb.; Sheet Metal
32 49	Jack B. Henderson Construction Co., Inc. 10100 Trumbull SE, Albuquerque, NM 505-292-8955	Mark G. Henderson, Pres./ CEO 44 315	UNM Children's Hospital Albuquerque, NM 35.5	28.6 28.6 Plumb.; Mech.; Sheet Metal

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33	27	Canyon State Electric Co., Inc. 4343 E Magnolia, Phoenix, AZ 602-437-3088	Steven Maderazzo, Pres./ CEO 25 250	Optima Biltmore Towers Phoenix, AZ 4	28 28 Electrical
34	34	Kearney Electric, Inc. 3609 E Superior Ave, Phoenix, AZ 602-437-0235	Mike Kearney 26 270	ASU Biodesign Institute, Bldg. B Tempe, AZ WND	27.47 31.18 Electrical; Communications
35 (tie)	40	Martin Iron Works, Inc. 530 E 4th St, Reno, NV 775-329-8631	Piero Bullentini 64 140	Reno ReTRAC Reno, NV 7.8	27 27 Steel Erection/ Fabrication
35 (tie)	NR	Walters & Wolf Construction Specialties 481 N Dean Ave, Chandler, AZ 480-705-6810	Craig Wertz 18 130	Convention Center Phoenix, AZ 6.5	27 27 Glazing/ Curtain Wall
37	NR	Isaac Construction Co., Inc. 4001 S Decatur Blvd 37-331, Las Vegas, NV 702-364-0398	Robert C. Welch 11 125	Palazzo Hotel & Casino Las Vegas, NV 98	26.43 26.43 Concrete
38	36	Bomel Construction Co., Inc. 3911 W Quail Ave, Las Vegas, NV 702-798-1660	Robert Matranga, CEO 33 350	UC Irvine Parking Structure Irvine, CA 18	26 113 Concrete, Formwork & Rebar
39	45	Corbins Electric 102 S 28th St, Phoenix, AZ 602-275-8500	Mark Fleming, Pres./CEO 28 320	St. Josephs Hospital - BNI Tower Phoenix, AZ 13	25.55 25.55 Electrical
40	33	ISEC, Inc. 828 E Isabella Ave, Mesa, AZ 480-926-1667	Lewis Anderson, President 36 900	ASU - ISTB Tempe, AZ 5.3	25.33 212.68 Architec. Woodwork; Lab Furn.
41	44	AAA Landscape 3747 W Southern Ave, Phoenix, AZ 602-437-2690	Robert Underwood, President 28 400	Santan Freeway Phoenix, AZ 3.7 (sub amount)	23 23 Landscape
42	42	W.D. Manor Mechanical Contrs., Inc. 1838 N 23rd Ave, Phoenix, AZ 602-253-0703	Luther (Bill) Crowe, Jr., Pres. 58 195	Yavapai Hospital Prescott, AZ 8	22 22 Mechanical; Plumbing

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43	50	MKB Construction, Inc. 450 E Watkins St, Phoenix, AZ 602-256-6172	S. Maki; D. Hand; M. Boyd; S. Boyd 19 400	Mercy Gilbert Hospital Gilbert, AZ 9.8	21.6 21.6 Wall/ Ceiling; Painting
44	NR	Baker Concrete Construction 325 N 115th Ave, Phoenix, AZ 623-936-1140	Jon Chastain, Manager 35 DND	Keating Bio5 Institute Tucson, AZ 6.2	21.4 249 Concrete
45	40	Spray Systems Environmental 2202 W Medtronic Way #108, Tempe, AZ 480-967-8300	Chris Boyles, President 20 150	Durango Riverview Durango, CO 1.4	21.1 22.1 Hazardous Materials
46	NR	Commonwealth Electric Co. of the Midwest 3901 E Winslow Ave, Phoenix, AZ 602-437-0354	Thomas Price, CEO 16 520	Light Rail Maintenance Phoenix, AZ 2.8	20.2 55.4 Electrical
47	63	Metal-Weld Specialities, Inc. 8137 N 83rd Ave, Peoria, AZ 623-979-1117	Donald Parks Jr., President 34 94	Stella Lake Office Las Vegas, NV 2.5	20.2 22.7 Steel Erection/ Fabrication
48	65	Buesing Corp. 3045 S 7th St, Phoenix, AZ 602-233-3339	Jerry Buesing, Pres./CEO 38 57	Phoenix Convention Center Phoenix, AZ 3.4	20 20 Excavation/ Foundation
49	47	Commercial Roofers, Inc. 3430 S Valley View Blvd, Las Vegas, NV 702-876-1777	Scott Howard, Principal 6 180	DND DND DND	19.99 19.99 Roofing
50	53	W.G. Valenzuela Drywall, Inc. 4085 N Hwy Dr, Tucson, AZ 520-887-5652	Kim Dillavou, President 24 300	Stone Curves Tucson, AZ .21	19.5 19.5 Drywall; Paintings & Coatings

FAST FACTS

New Mexico Top Specialty Contractors, total:

2001:	\$325 million
2002:	\$199 million
2003:	\$208 million
2004:	\$182 million
Decrease 2004 from 2003: 12.4%	

Top Hazardous Materials & Environmental

Contractors,	total:
2002:	\$41 million
2003:	\$37 million
2004:	\$35.8 million
Decrease 2004 from 2003: 3.3%	

Top Concrete Contractors, total:

2001:	\$120 million
2002:	\$189 million
2003:	\$235 million
2004:	\$361 million
Increase 2004 over 2003: 53.6%	

Top Electrical Contractors, total:

2001:	\$785 million
2002:	\$660 million
2003:	\$574 million
2004:	\$581 million
Increase 2004 over 2003: 1.1%	

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51	NR	Kovach, Inc. 419 E Juanita Ave, Mesa, AZ 480-926-9292	Stephen E. Kovach, IV, President 34 150	World Market Center Las Vegas, NV 3.25	19.33 25.73 Metal Roofing & Walls
52	50 (tie)	Fyffe Masonry & Plastering, Inc. 7325 W Frier Dr, Glendale, AZ 623-931-0110	Donald R. Fyffe, President 25 150	Opus Pima Center 1 Scottsdale, AZ 1.02	18 18 Masonry
52	72 (tie)	MSI Companies 4820 Quality Ct, Las Vegas, NV 702-891-8912	Steven Palacios 10 350	DND DND DND	18 18 Landscape
54	50	Southwest Slurry Seal, Inc. 22855 N 21st Ave, Phoenix, AZ 623-582-1919	John P. Francis, President 22 90	Roadway Microsurfacing Phoenix, AZ 1.3	17.5 17.5 Asphalt Maintenance
55	62	Aero Automatic Sprinkler Co. 21605 N Central Ave, Phoenix, AZ 623-580-7800	Gary Beyschau, President 18 180	St. Joseph's Hospital-BNI Tower Phoenix, AZ 1.03	17.4 22.2 Fire Protection
56	46	Carlson Masonry, Inc. 1747 S Holbrook Ln, Tempe, AZ 480-446-7750	Brad Kleven & Ken Meyer, Owners 9 100	DND DND DND	15.6 15.6 Masonry
57	75	Top Flite Construction, Inc. 364 S Smith Rd Ste 101, Tempe, AZ 480-804-0920	Giles E. Sorley; Dan Felton 13 160	Sky Harbor S-2 Concourse Phoenix, AZ 2.99	15.29 19.72 Steel Erection/ Fabrication
58	64	McDade-Woodcock, Inc. (MWI) 2404 Claremont Ave NE, Albuquerque, NM 505-884-0155	Bobby C McDade, President 24 110	U of NM Children's Hospital Albuquerque, NM 21	15.24 20.2 Electrical
59	55	D & D Roofing & Sheet Metal, Inc. 1000 Glendale Ave, Reno, NV 775-685-5555	Ken P Dillon, President 26 140	SM - 408 Reno, NV .43	15 15.6 Roofing; Sheet Mtl; Waterproof.
60	54	SECON - Specified Electrical Contractors, Inc. 4325 S 34th St, Phoenix, AZ 602-431-9610	Scott Downey, President 7 85	Saddle Mountain H.S. Tonopah, AZ 1.6	14.5 14.5 Electrical
61	69	Able Steel Fabricators, Inc. 4150 E Quartz Cr, Mesa, AZ 480-830-2253	Charles Clark, Jr., President 28 70	Tempe Center for the Arts Tempe, AZ 6.25	14.2 14.2 Steel Erection/ Fabrication
62	NR	JEN Electric 7525 E Williams Dr, Scottsdale, AZ 480-607-9797	Kelly Anderson, President 13 150	Waterfront Towers Scottsdale, AZ 7.5	14 14 Electrical
63	57	A.M. Concrete Construction, Inc. 5870 Construction Ave, Las Vegas, NV 702-252-5014	Ronald Hansen, President 8 89	Arroyo Industrial Park Las Vegas, NV 1.75	13.63 13.63 Concrete
64	NR (tie)	Cruse Contracting Co. 213 N McClintock Dr, Tempe, AZ 480-858-9055	Charles Cruse 8 20	San Fernando Apartments Mesa, AZ .27	13.5 13.5 Paving; Excavation/ Foundation
64	NR (tie)	Marnell Masonry 5455 S Polaris Ave, Las Vegas, NV 702-739-6701	George Marnell, President 47 130	Patrick/ Pecos High School Las Vegas, NV 3	13.5 13.5 Masonry
66	70	TCM Masonry, Inc. 858 E Impala Ave, Mesa, AZ 480-892-1662	Brent F. Bolen, President 21 200	Standard Pacific Res. Subd. Various DND	13 13 Masonry
67	78 (tie)	DP Electric, Inc. 6002 S Ash Ave, Tempe, AZ 480-858-9070	Daniel Puente, President 13 145	Convention Cntr. Lighting, Phs. 1 Phoenix, AZ 3.6	12 12 Electrical

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67 85 (tie)	R.T. Brown Mechanical, Inc. 3113 N Norfolk, Mesa, AZ 480-964-3807	Robert T. Brown, President 17 100	Riverview Apartments Tempe, AZ .85	12 12 Mechanical
67 NR (tie)	Sun Master Masonry, Inc. 2602 W Baseline Rd Ste 30, Mesa, AZ 480-831-8401	Bryan Coyle 17 65	Kenly Farms Surprise, AZ .5	12 12 Masonry
70 65	Bull Concrete Corp. 6045 Hauck St, Las Vegas, NV 702-897-2855	Curtis Thew, President 7 99	Henderson Commerce Henderson, NV 3.5	11.2 11.2 Concrete
71 NR	Specialty Contractors of Arizona, Inc. 22223 N 16th St, Phoenix, AZ 623-582-2385	Rebecca Mizioch 30 120	Santa Rosa Wash Bank Maricopa, AZ .75	11 11 Paving & Util. Adj.; Erosion Cntrl.
72 NR	Wang Electric, Inc. 4107 E Winslow Ave Ste C, Phoenix, AZ 602-324-5350	Nils Wang, Pres./CEO 22 81	Deer Valley Manufacturing Phoenix, AZ 1.14	10.94 10.94 Electrical
73 NR	Meyer & Lundahl 2345 W Lincoln St, Phoenix, AZ 602-254-9286	William Lundahl, CEO 55 100	Glendale Arena Glendale, AZ 2.01	10.93 10.93 Architectural Woodwork
74 NR	Mercury Constructors, Inc. 21642 N 9th Ave Ste 100, Phoenix, AZ 623-869-0383	Fred E Moore, President 42 62	Reclaimed Water Distr. Syst. Oro Valley, AZ 4.28	10.16 10.16 Excavation; Utility

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75	85	Maverick Masonry, Inc. 7710 N 68th Ave, Glendale, AZ 623-939-3554	R. Gary Tieman, President 24 150	Peoria Commerce Center Peoria, AZ 1.8	10.14 10.14 Masonry
76 (tie)	NR	Goettl Air Conditioning, Inc. 1845 W 1st St, Tempe, AZ 602-275-1515	Daniel Burke, CEO 64 75	Tapestry on Central Phoenix, AZ 15	10 10 Mechanical
76 (tie)	76	Russell A.C., Inc. 2425 W Louise Dr, Phoenix, AZ 623-582-8855	Kathleen Rakoci, CEO 22 80	Rancho Gabriella Surprise, AZ 1.09	10 10 Mechanical; Sheet Metal
78	NR	Reliable Steel, Inc. 4724 Mitchell St Ste B, N Las Vegas, NV 702-642-8390	Timothy L. Puetz 11 35	Palazzo Casino Meeting Rooms Las Vegas, NV 5.6	9.85 9.85 Steel Erection/ Fabrication
79	NR	LVI Environmental of Nevada 4795 Quality Ct, Las Vegas, NV 702-220-4848	Joe Catania, President 17 2000	Venetian Hotel & Casino Las Vegas, NV 2.1	9.5 270 Dem./ Wrecking; Haz. Mat.
80	65	Southwest Hazard Control 2500 N Coyote Dr Ste 101, Tucson, AZ 800-279-5266	Chrisann Karches, Owner 21 68	Sandia National Labs Albuquerque, NM DND	9.5 13 Hazardous Materials
81	NR	G-Katmar Family of Companies 111 Veranda Rd NW, Albuquerque, NM 505-344-6205	Curt J. Chavez 9 55	Huning Ranch Los Lunas, NM .31	8.74 8.74 Dry Utility; Excav.; Concrete
82	82	Phoenix Pipelines, Inc. 3401 E Illini St, Phoenix, AZ 602-470-8210	Crystal Slawson 15 80	USAA Norterra Phoenix, AZ 1.6	8.6 8.6 Utility

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Rank	Company Name	CEO or Principal	Largest Project	Tri-State Revenue (in Millions)
2004	Address	Years in Business	Location	Total Revenue (in Millions)
2003	Phone	# of Employees	Contract Amount (in Millions)	Type of Specialty
83	105 Aztec Mechanical, Inc. 2509 Comanche Rd NE, Albuquerque, NM 505-884-2770	Nansi Martin, President 25 88	Bernalillo County Court Renov. Albuquerque, NM 2.2	8.5 8.5 Mech.; Plumb.; Sheet Metal
84 (tie)	NR Alpine Steel LLC 4071 Ponderosa Way, Las Vegas, NV 702-367-8335	Randall L. Bulloch, Owner 7 100	Bass Pro Las Vegas, NV 1.3	8 8 Steel Erection/ Fabrication
85 (tie)	95 Canyon Plastering & Drywall 4111 E Winslow Ave, Phoenix, AZ 602-426-1020	Ed Sucato, Owner 23 150	Yavapai Regional Hospital Prescott Valley, AZ 1.8	8 8 Stucco, EIFS; Wall/Ceiling
86 (tie)	NR Embassy Glass, Inc. 2813 E Alexander Rd, N Las Vegas, NV 702-644-3222	Ralph Watton, President 10 30	Metropolis Lofts Las Vegas, NV 3.4	8 8 Glazing/ Curtain Wall
87 (tie)	NR Wye Electric, Inc. 2440 W Mission Ln Ste 8, Phoenix, AZ 602-678-4993	Robert C. Hale, President 1 75	Pratt Phoenix, AZ 1.5	8 8 Electrical
88	89 Kuhl's Electric, Inc. 1907 W Parkside Ln Ste 100, Phoenix, AZ 602-324-8100	Paul Kuhl, President 27 62	Boulder Creek High School Anthem, AZ 35	7.9 7.9 Electrical
89	76 Gilbert Electric Co., Inc. 1760 E Pace Ct, Tucson, AZ 520-884-8020	John F. Kostyo, President 31 54	Western Area Airguard Train. Ctr. Silverbell, AZ 12	7.75 7.75 Electrical
90	92 RML Electric, Inc. 202 S 29th St, Phoenix, AZ 602-244-2080	Robert M. Lafferty, President 7 72	Tempe Center for the Arts Tempe, AZ 3.8	7.7 7.7 Electrical
91	92 Spectra Electrical Services, Inc. 700 W 1st St, Tempe, AZ 480-446-7200	John Brunia, President 2 80	Community Services Building Chandler, AZ 1.2	7.6 7.6 Electrical
92	99 Ryan Mechanical Co. 1325 N Mondel Dr, Gilbert, AZ 480-497-4526	Joseph Ryan, President 12 76	Human Services Campus Phoenix, AZ .88	7.46 7.46 Mechanical
93	NR S Diamond Steel, Inc. PO Box 18182, Phoenix, AZ 602-455-4310	Miles Stevens, President 4 25	America West Arena Enhanc. Phoenix, AZ 1.5	7.3 7.3 Steel Erection/ Fabrication
94	NR RMJ Electrical Contractors, Inc. 22425 North 18th Dr, Phoenix, AZ 623-434-5700	Rodney Jarrell, President 6 60	Cox Communications Phoenix, AZ DND	7.2 7.2 Electrical
95	95 J.F. Ellis Corp. 842 E Isabella Ave #102, Mesa, AZ 602-507-0182	John F. Ellis 19 80	Gilbert Elementary School #26 Gilbert, AZ DND	6.68 6.68 Concrete
96	83 Yavapai Plumbing & Electrical, Inc. 5860 N Fulton Dr, Prescott Valley, AZ 928-776-7025	Darwin Rushton, President 12 80	Yavapai Regional Medical Center Prescott, AZ 2.5	6.67 6.67 Plumb.; Mech.; Electrical
97 (tie)	84 American Fire Equipment 3107 W Virginia Ave, Phoenix, AZ 602-433-2484	Ann Papuga, President 11 73	Good Samaritan Hospital Phoenix, AZ .42	6.5 6.5 Fire Protection
97 (tie)	NR Theco P.O. Box 2290, Corrales, NM 505-897-7140	Tom Hagen 19 36	Pojoaque High School Pojoaque, NM 1.2	6.5 6.5 Electrical
97 (tie)	NR W.J. Maloney Plumbing Co., Inc. 9119 N 7th St Ste 103, Phoenix, AZ 602-944-5516	Bill Maloney 39 40	Sky Harbor ATCT Phoenix, AZ 1.3	6.5 6.5 Plumbing

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Rank 2004	Rank 2003	Company Name Address Phone	CEO or Principal Years in Business # of Employees	Largest Project Location Contract Amount (in Millions)	Tri-State Revenue (in Millions) Total Revenue (in Millions) Type of Specialty
100	100	Fisher Shotcrete, Inc. PO Box 1360, Higley, AZ 480-897-7824	Janice Fisher, Pres./ Owner 18 40	DND DND DND	6.49 6.49 Shotcrete
101	94	D.C. Taylor Co. 2224 W Shangri-La Rd, Phoenix, AZ 602-258-7941	William Taylor, CEO 54 250	Motorola Tempe, AZ .67	6 45 Roofing
102	97	Coronado Wrecking & Salvage Co., Inc. 4200 Broadway Blvd SE, Albuquerque, NM 505-877-2821	Keith S. Whale 35 46	UNM Children's Hospital Albuquerque, NM 2	5.78 5.78 Demolition/ Wrecking
103	101	Truesdell Corporation 3529 E Wood St, Phoenix, AZ 602-437-1711	Kurt Clink 28 100	DND DND DND	5.65 12.1 Concrete Repair
104	106	Four Suns Builders, Inc. 6813 Edith Blvd NE, Albuquerque, NM 505-344-9405	F. Chet Karnas, President 16 103	Sandoval County Courthouse Rio Rancho, NM .66	5.6 5.6 Wall/ Ceiling
105	113	Industrial Refrigeration & Boiler Co. (tie) 834 E Tonto St, Phoenix, AZ 602-253-4157	James Gerdes P.E. 40 30	Shamrock Dairy Phoenix, AZ 1.2	5.4 5.4 Mechanical
105	110	RKS Plumbing & Mechanical, Inc. (tie) 15202 N Cave Creek Rd, Phoenix, AZ 602-996-1866	Robert Sornsin, President 13 60	McCallister Dorms @ ASU Tempe, AZ 6.4	5.4 5.4 Plumbing; Mechanical
107	117	Searls Refrigeration Co. 5922 N Black Canyon Hwy, Phoenix, AZ 602-242-0915	Court Crowell 52 48	DND DND DND	5.2 5.2 Mechanical; Electrical
108	103	TCK Air Conditioning and Heating, Inc. 11049 N 22nd Ave, Phoenix, AZ 602-944-1538	Keith Moore, President 18 40	Wells Fargo Home Mortgage Tempe, AZ 1.9	5.11 5.11 Mechanical
109	98	JH Kelly LLC dba Summa Mechanical 1111 N 19th Ave, Phoenix, AZ 602-254-2165	Dan Evans, CEO 80 850	91st Ave WWTP Phoenix, AZ 6	5 12.7 Mechanical; Plumbing
110	109	Magnum Architectural, Inc. (tie) 2439 S 49th Ave, Phoenix, AZ 602-272-3600	Greg Brockman, President 24 48	Sky Harbor S2 Concourse Phoenix, AZ .89	5 5 Steel Erection/ Fabrication
110	NR	Roma Masonry, Inc. (tie) 4320 W Banff Ln, Glendale, AZ 602-938-3762	Roma M. Lance, President 37 30	Centerra Elementary School Avondale, AZ .63	5 5 Masonry
112	NR	Charles Court Construction, Inc. 11036 N 23rd Ave Ste 1, Phoenix, AZ 602-944-8601	Walter Scott 55 28	USAA Phoenix, AZ DND	4.8 4.8 Waterproofing
113	NR	Quail Plumbing, Inc. 21831 N 16th St, Phoenix, AZ 623-780-2233	Tim Harris, President 12 50	Nautilus Insurance Scottsdale, AZ .29	4.59 4.59 Plumbing
114	90	Century P & H (tie) 5516 Silver SE, Albuquerque, NM 505-260-1040	Drew Gualeni, Vice President 13 40	El Corazon de Santa Fe Santa Fe, NM 1.3	4.5 4.5 Plumbing; Mechanical
114	NR	Conway Tile Co., Inc. (tie) 5401 E 29th St, Tucson, AZ 520-747-9636	John E. Conway, President 21 65	U.S. Penitentiary Tucson, AZ .54	4.5 4.5 Tile/ Stone
116	NR	Precision Heavy Haul, Inc. PO Box 797, Tolleson, AZ 623-936-6161	Michael Poppe 19 20	AZ Cardinals Stadium Phoenix, AZ DND	4.41 4.41 Transportation; Rigging

Top 150 Specialty Contractors

Rank	Company Name	CEO or Principal	Largest Project	Tri-State Revenue (in Millions)
2004	Address	Years in Business	Location	Total Revenue (in Millions)
2003	Phone	# of Employees	Contract Amount (in Millions)	Type of Specialty
117	134 Asphalt Busters 801 S 71st Ave, Phoenix, AZ 623-936-8800	Connie Selby, President 14 40	Big Wash Bank Protection Tucson, AZ .25	4.4 4.4 Asphalt Pulverizing; Soil Stabiliz.
118	102 Irontree Construction, Inc. 661 N Monterey St, Gilbert, AZ 480-892-2666	Gary & Gregory Williams 25 47	SRPMIC Detention Cntr. Scottsdale, AZ 1.47	4.29 4.29 Plumbing
119	138 U.S. Prefab, Inc. 6525 W State Ave, Glendale, AZ 602-278-1800	Perry "Bear" Woody, President 17 15	Rapid Airport Parking Phoenix, AZ .35	4.25 4.25 Steel Erection/ Fabrication
120 (tie)	NR ATS Electrical Service LLC 2110 W Shangri La Blvd, Phoenix, AZ 602-943-6120	Robert Sutton, General Manager 2 33	Peoria All Sports Complex Peoria, AZ .82	4 4 Electrical
120 (tie)	121 Ganado Painting & Wallcovering, Inc. 3218 S Fair Ln, Tempe, AZ 602-454-1295	Steve Morse, President 15 55	Tempe Performing Arts Center Tempe, AZ .4	4 4 Paintings & Coatings
120 (tie)	NR LR Acquisitions dba Lyons Roofing 3949 S 28th St, Phoenix, AZ 602-276-5515	Paul LaNue, President 11 40	Marvelle Manor Phoenix, AZ .3	4 4 Roofing
120 (tie)	113 W & W Architectural Metals, Inc. 1971 E 5th St #109, Tempe, AZ 480-966-9427	Jodi L. Malenfant 16 6	DND DND DND	4 4 Steel Erection/ Fabrication
124	132 MKA Construction, Inc. 1410 E Beverly Ln, Phoenix, AZ 602-564-9400	Martin Akin, President 11 48	Paradise Valley Country Club Paradise Valley, AZ DND	3.56 3.56 Carpentry

Top 150 Specialty Contractors

Rank 2004 2003	Company Name Address Phone	CEO or Principal Years in Business # of Employees	Largest Project Location Contract Amount (in Millions)	Tri-State Revenue (in Millions) Total Revenue (in Millions) Type of Specialty
125 NR (tie)	JEC Contracting Corp. 6863 W Frier Dr, Glendale, AZ 623-842-1141	Jerry Everett, CEO 4 33	Bank One - Central Phoenix, AZ .33	3.5 3.5 Concrete
125 NR (tie)	Phoenix Painting, Inc. 2836 W Durango, Phoenix, AZ 602-447-0404	Chris R. Peralta, President 13 50	Shell Oil Arizona DND	3.5 3.5 Painting & Coatings
127 NR	D.R.B. Electric, Inc. 3601 Second St SW, Albuquerque, NM 505-877-8500	Denise K. Baker 17 37	Carmax Albuquerque, NM .64	3.2 3.2 Electrical
128 111	Commercial Shotcrete, Inc. PO Box 1028, Higley, AZ 480-988-9938	Floyd Fisher Sr., President 9 40	Yellowstone Arch Culvert Las Vegas, NV 1.26	3.17 5.24 Shotcrete
129 136	Avila Concrete LLC 4320 E Illinois St, Tucson, AZ 520-884-0274	Rosendo Avila, Owner 30 25	Eastside Research Tucson, AZ .3	3.09 3.09 Concrete
130 139 (tie)	Bud's Electric 4849 E Indigo St, Mesa, AZ 480-835-5426	Robert P. Wells, President 29 18	Gila River Sand & Gravel Maricopa, AZ .3	3 3 Electrical
130 127 (tie)	Palo Verde Drywall, Inc. 325 N 6th Ave, Phoenix, AZ 609-252-2299	Dave Swinehart, President 9 50	Show Low Senior Center Show Low, AZ .25	3 3 Drywall
130 NR (tie)	Sky Design Concepts, Inc. 4656 S 33rd St, Phoenix, AZ 602-276-5001	Mark Morganstein 18 10	Aqua Fria Pool Goodyear, AZ .55	3 3 Skylights
133 NR	Queston Construction, Inc. 920 1st St NW, Albuquerque, NM 505-897-6787	DND 13 40	Mesa Microlab Sandia National Labs, NM .4	2.9 2.9 Roofing
134 142	Performance "53" Pipeline, Inc. PO Box 7488, Surprise, AZ 602-359-2955	Skip Bastrisky, CEO 13 16	Water Treatment Plant Chandler Heights, AZ .26	2.7 2.7 Welded Nat.I Gas & Wtr. Piping

Top 150 Specialty Contractors

Rank 2004 2003	Company Name Address Phone	CEO or Principal Years in Business # of Employees	Largest Project Location Contract Amount (in Millions)	Tri-State Revenue (in Millions) Total Revenue (in Millions) Type of Specialty
135 NR (tie)	Arizona Repair Masons/ Arizona Ram Jack 3841 E Superior Ave Ste B, Phoenix, AZ 602-470-1311	Bob Brown 14 30	Harvest Prep Aca. Siesmic Retrofit Yuma, AZ .21	2.5 2.5 Underpinn.; Carbon Fiber Wrps.
135 NR (tie)	Ruggles Masonry (formerly Kachina Masonry) 6403 W McDowell Rd, Phoenix, AZ 623-245-0647	Robert Ruggles 3 DND	Gilbert Gateway Town Center Gilbert, AZ 9	2.5 2.5 Masonry
137 NR	A Professional Commercial Plumbing, Inc. 23021 N 15th Ave Ste 203, Phoenix, AZ 623-581-9200	David Schwartz, President 18 20	ASU ISTB II Tempe, AZ .9	2.3 2.3 Plumbing
138 NR	Michael L. Riddle Painting, Inc. 2901 W Fairmount Ave, Phoenix, AZ 602-277-3461	Michael L. Riddle, President 21 25	Sassi Italian Restaurant Scottsdale, AZ .16	2.2 2.2 Painting & Coatings
139 NR (tie)	Excel Mechanical, Inc. 929 S Tyndall, Tucson, AZ 520-791-7049	James Zarling, President 17 24	Plaza Colonial Tucson, AZ .55	2 2 Mech. Plumb.; Sheet Metal
139 NR (tie)	Triangle Sheetmetal 8555 N 79th Ave, Peoria, AZ 623-878-8030	John Perusek 31 15	Target Retail Store Gilbert, AZ .06	2 2 Sheet Metal
141 NR	Kallen Electric, Inc. 6280 S Valley View Blvd, Las Vegas, NV 702-220-7912	Kallen McManus 3 16	Terrible Herbst @ Rancho Las Vegas, NV .4	1.96 1.96 Electrical
142 118	Midwest Painting Co., Inc. 324 Louisiana Blvd NE, Albuquerque, NM 505-254-8867	Don Jefferson, Pres./CEO 28 18	Little Turtle Homeowner's Assoc. Albuquerque, NM 2.5	1.9 1.9 Painting & Coatings
143 NR	A & B Environmental 4350 Arville St Ste 16, Las Vegas, NV 702-795-2681	Kristal Slough 3 28	DND DND DND	1.7 1.7 Abatement
144 152	Phoenix Caulking/ Glazing Co. 14820 N 31st Dr, Phoenix, AZ 602-993-7532	Jerry Rockley, President 13 15	Desert Fairways Ph. II & III Scottsdale, AZ .4	1.63 1.63 Glazing; Caulking
145 NR (tie)	A Rainbow Co. 803 S 59th Ave, Phoenix, AZ 602-455-4700	George Farnell 29 40	Tempe Market Place Tempe, AZ DND	1.5 1.5 Demolition/ Wrecking
145 150 (tie)	American Sprinkler System Co., Inc. 11550 Somerton Ave, Yuma, AZ 928-344-3560	Danielle Glaze, President 29 21	Yuma County Justice Center Yuma, AZ .21	1.5 1.5 Fire Protection
145 NR (tie)	Aztec Flooring 2217 Missouri Ave, Las Cruces, NM 505-521-1133	Johnny Garcia 15 5	Rehab Hospital of NM Las Cruces, NM .3	1.5 1.5 Flooring
148 NR	Valley Fire Protection, Inc. 145 Mountain Park Pl NW, Albuquerque, NM 505-898-1647	Benjamin Dominguez, Jr., President 14 14	Sandoval County Judicial Cmplx. Rio Rancho, NM DND	1.47 1.47 Fire Protection
149 NR	Lacina Contracting & Painting LLC 2320 W Peoria Ave Ste A108, Phoenix, AZ 602-674-3077	Lana Lacina DND 27	Ft. Huachuca Army Base Sierra Vista, AZ .66	1.35 1.35 Painting & Coatings
150 NR	Connolly Electric, Inc. 2642 S Union Dr Ste B, Cottonwood, AZ 928-639-4251	Chris Connolly 6 22	Brookfield Communities Cornville, AZ DND	1.2 1.2 Electrical

Top Specialty Contractors Arizona

Rank 2004	Rank 2003	Name	Specialty	Revenue in millions \$
1	15	Schuff Steel Co.	Steel Erection/ Fabrication	148
2	1	BBP Concrete Co.	Concrete	103.98
3	4	Wilson Electric Services Corp.	Electrical; Telecommunications	85.66
4	3	Tri-City Mechanical, Inc.	Mechanical; Plumbing	75
5	13	Suntec Concrete	Concrete	65.9
6	5	Ace Asphalt of Arizona, Inc.	Paving; Excavation/Foundation	53.5
7	9	Markham Contracting Co., Inc.	Grading; Paving; Utilities	53
8	6	Delta Diversified Enterprises, Inc.	Electrical	51
9 (tie)	23	Haydon Building Corp.	Utility; Paving; Concrete	42
9 (tie)	8	Sturgeon Electric Co., Inc.	Electrical	42
11	7	Cannon & Wendt Electric Co., Inc.	Electrical; Telecommunications	40.11
12	11	Kinetic Systems, Inc.	Mechanical; Sheet Metal; Plumbing	40
13	12	Sun Valley Masonry, Inc.	Masonry	38.38

Top Specialty Contractors **Arizona**

Rank 2004	Rank 2003	Name	Specialty	Revenue in millions \$
14	NR	Specialty Roofing, Inc.	Roofing	36.27
15 (tie)	18	Sun Mechanical Contracting, Inc.	Mechanical; Plumbing; Sheet Metal	36
15 (tie)	34	Grounds Control, Inc. (formerly Terrain Systems)	Landscape	36
17	24	HACI Mechanical Contractors, Inc.	Mechanical	35.2
18	14	Emcor Group, Inc.	Electrical; Mechanical	33.63
19	21	Hardrock Concrete Placement Co.	Concrete	31.08
20	17	Midstate Mechanical, Inc.	Mechanical; Plumbing	31
21	20	IMCOR - Interstate Mechanical Corp.	Mechanical; Plumbing	30.5
22	16	Rosendin Electric, Inc.	Electrical	28.5
23	18	Canyon State Electric Co., Inc.	Electrical	28
24	22	Kearney Electric, Inc.	Electrical; Communications	27.47
25	NR	Walters & Wolf Construction Specialties	Glazing/ Curtain Wall	27

Top Specialty Contractors Nevada

Rank 2004	Rank 2003	Name	Specialty	Revenue in millions \$
1	1	Emcor Group, Inc.	Electrical; Mechanical	228.93
2	NR	American Asphalt & Grading	Excavation; Paving; Concrete; Mining	206.5
3	9	KHS&S Contractors	Wall/ Ceiling	101
4	2	Century Steel, Inc.	Steel Erection; Rebar & Structural	98.74
5	NR	SME Industries, Inc.	Steel Erection/ Fabrication	45.3
6	7	Southland Industries	Mechanical; Fire Prot.; Plumbing	43.8
7	5	Helix Electric	Electrical	42
8	6	M & H Building Specialties, Inc.	Wall/ Ceiling; Painting	41.75
9	12	Martin Iron Works, Inc.	Steel Erection/ Fabrication	27
10	NR	Isaac Construction Co., Inc.	Concrete	26.43
11	10	Bomel Construction Co., Inc.	Concrete, Formwork & Rebar	26
12	13	Commercial Roofers, Inc.	Roofing	19.99

FAST FACTS

Top Masonry Contractors, total:
 2001: \$210 million
 2002: \$74 million
 2003: \$131 million
 2004: \$134 million
 Increase 2004 over 2003: 2.3%

Top Mechanical Contractors, total:
 2001: \$408 million
 2002: \$311 million
 2003: \$552 million
 2004: \$565 million
 Increase 2004 over 2003: 2.3%

Top Painting Contractors, total:
 2001: \$23.5 million
 2002: \$23.0 million
 2003: \$33.1 million
 2004: \$29.6 million
 Decrease 2004 from 2003: 10.5%

Top Paving Contractors, total:
 2001: \$149 million
 2002: \$110 million
 2003: \$99 million
 2004: \$149 million
 Increase 2004 over 2003: 50.8%

Top Specialty Contractors Nevada

Rank 2004	Rank 2003	Name	Specialty	Revenue in millions \$
13	14	D & D Roofing & Sheet Metal, Inc.	Roofing; Sheet Metal; Waterproofing	15
14	15	A.M. Concrete Construction, Inc.	Concrete	13.63
15	NR	Marnell Masonry	Masonry	13.5
16	19	Bull Concrete Corp.	Concrete	11.2
17	22	MSI Companies	Landscape	10
18	NR	Reliable Steel, Inc.	Steel Erection/ Fabrication	9.85
19	NR	LVI Environmental of Nevada	Demolition/ Wrecking; Haz. Mat.	9
20	24	Sturgeon Electric Co., Inc.	Electrical	8.5
21 (tie)	NR	Alpine Steel LLC	Steel Erection/ Fabrication	8
21 (tie)	NR	Embassy Glass, Inc.	Glazing/ Curtain Wall	8
23	32	Metal-Weld Specialties, Inc.	Steel Erection/ Fabrication	7.3
24	NR	Kovach, Inc.	Metal Roofing & Walls	6.26
25	23	ISEC, Inc.	Architectural Woodwork; Lab Furn.	6.06

Top Specialty Contractors New Mexico

Rank 2004	Rank 2003	Name	Specialty	Revenue in millions \$
1	1	Yearout Mechanical, Inc.	Plumbing; Mech.; Sheet Metal	30.3
2	3	Jack B. Henderson Construction Co., Inc.	Plumbing; Mechanical; Sheet Metal	28.6
3	2	Miller Bonded, Inc.	Mechanical; Plumbing; Sheet Metal	28
4	5	McDade-Woodcock, Inc. (MWI)	Electrical	15.24
5	NR	G-Katmar Family of Companies	Dry Utility; Excav.; Concrete	8.74
6	12	Aztec Mechanical, Inc.	Mech.; Plumb.; Sheet Metal	8.5
7	NR	Theco	Electrical	6.5
8	NR	MSI Companies	Landscape	6
9	NR	Four Suns Builders, Inc.	Wall/ Ceiling	5.6
10	10	Coronado Wrecking & Salvage Co., Inc.	Demolition/ Wrecking	5.55
11	8	Rosendin Electric, Inc.	Electrical	5.2
12	7	Century P & H	Plumbing; Mechanical	4.5
13	15	Sturgeon Electric Co., Inc.	Electrical	4

Top Specialty Contractors **New Mexico**

Rank 2004	Rank 2003	Name	Specialty	Revenue in millions \$
14	NR	D.R.B. Electric, Inc.	Electrical	3.2
15 (tie)	NR	Southwest Hazard Control	Hazardous Materials	3
15 (tie)	14	Kinetic Systems, Inc.	Mechanical; Sheet Metal; Plumbing	3
17	NR	Queston Construction, Inc.	Roofing	2.9
18	18	Top Flite Construction, Inc.	Steel Erection/ Fabrication	2
19	20	ISEC, Inc.	Architectural Woodwork; Lab Furn.	1.99
20	16	Midwest Painting Co., Inc.	Painting & Coatings	1.9
21	23	Sun Valley Masonry, Inc.	Masonry	1.89
22	NR	Aztec Flooring	Flooring	1.5
23	NR	Valley Fire Protection, Inc.	Fire Protection	1.47
24	NR	IMCOR - Interstate Mechanical Corp.	Mechanical; Plumbing	.8
25	21	Spray Systems Environmental	Hazardous Materials	.6

Top Specialty Contractors **Electrical**

Rank 2004	Rank 2003	Name	Revenue in millions \$	Largest Project
1	1	Wilson Electric Services Corp.	60	Sky Harbor PDS Project
2	2	Emcor Group, Inc.	56.27	DND
3	7	Sturgeon Electric Co., Inc.	54.5	Raytheon Missile Systems Bldg. 848
4	4	Delta Diversified Enterprises, Inc.	54	Wells Fargo - Cosmos Data Center
5	5	Helix Electric	42	St. Martin Hospital
6	6	Cannon & Wendt Electric Co., Inc.	37.84	Cardinals Stadium
7	3	Rosendin Electric, Inc.	33.7	Convention Center
8	15	McDade-Woodcock, Inc. (MWI)	28.98	U of NM Children's Hospital
9	8	Canyon State Electric Co., Inc.	28	Optima Biltmore Towers
10	10	Corbins Electric	25.55	St. Josephs Hospital - BNI Tower
11	9	Kearney Electric, Inc.	20.31	ASU Biodesign Institute, Bldg. B
12	NR	Commonwealth Electric Co. of the Midwest	20.2	Light Rail Maintenance
13	11	SECON - Specified Electrical Contractors, Inc.	14.5	Saddle Mountain H.S.
14	NR	JEN Electric	14	Waterfront Towers
15	18	DP Electric, Inc.	12	Convention Center - Lighting, Phase 1
16	NR	Wang Electric, Inc.	10.94	Deer Valley Manufacturing
17	NR	Wye Electric, Inc.	8	Pratt
18	21	Kuhl's Electric, Inc.	7.9	Boulder Creek High School
19	17	Gilbert Electric Co., Inc.	7.75	Western Area Airguard Training Ctr.
20	23	RML Electric, Inc.	7.7	Tempe Center for the Arts

Top Specialty Contractors **Mechanical**

Rank 2004	Rank 2003	Name	Revenue in millions \$	Largest Project
1	1	Emcor Group, Inc.	206.29	DND
2	2	Tri-City Mechanical, Inc.	60	St. Joseph's Hospital - BNI Tower
3	3	Kinetic Systems, Inc.	39.65	U of A IBSB Lab
4	8	HACI Mechanical Contractors, Inc.	35.2	ASU McAllister Village
5	7	Midstate Mechanical, Inc.	26.04	USDA Arid Land Agriculture Center
6	4	Southland Industries	25	South Coast Casino
7	9	Sun Mechanical Contracting, Inc.	24	Starr Pass Marriott
8	13	Miller Bonded, Inc.	22	Sandia Hotel & Casino
9	10	IMCOR - Interstate Mechanical Corp.	17.3	Convention Center Phase 1
10	19	Jack B. Henderson Construction Co., Inc.	13	UNM Hospital Children's Pavilion
11	14	Yearout Mechanical, Inc.	12.12	TempurPedic Facility
12 (tie)	17	R.T. Brown Mechanical, Inc.	12	Riverview Apartments
12 (tie)	15	W.D. Manor Mechanical Contrs., Inc.	12	Yavapai Hospital
14 (tie)	NR	Goettl Air Conditioning, Inc.	10	Tapestry on Central
14 (tie)	16	Russell A.C., Inc.	10	Rancho Gabriella
16	NR	Ryan Mechanical Co.	7.46	Human Services Campus
17	23	Industrial Refrigeration & Boiler Co.	5.4	Shamrock Dairy
18	21	TCK Air Conditioning and Heating, Inc.	5.11	Wells Fargo Home Mortgage
19	27	Aztec Mechanical, Inc.	5	Bernalillo County Courthouse Renov.
20	24	Searls Refrigeration Co.	4.8	DND

Top Specialty Contractors Plumbing

Rank 2004	Rank 2003	Name	Revenue in millions \$	Largest Project
1	1	Yearout Mechanical, Inc.	18.18	TempurPedic Facility
2	3	Jack B. Henderson Construction Co., Inc.	15.6	UNM Hospital Children's Critical Care Pavilion
3	5	Tri-City Mechanical, Inc.	15	St. Joseph's Hospital - BNI Tower
4	6	IMCOR - Interstate Mechanical Corp.	14	Convention Center Phase 1
5	7	Sun Mechanical Contracting, Inc.	12	Starr Pass Marriott
6	8	W.D. Manor Mechanical Contrs., Inc.	10	Yavapai Hospital
7	10	Miller Bonded, Inc.	7	Sandia Hotel & Casino
8 (tie)	2	Southland Industries	6.5	South Coast Casino
8 (tie)	NR	W.J. Maloney Plumbing Co., Inc.	6.5	Sky Harbor ATCT
10	15	RKS Plumbing & Mechanical, Inc.	4.86	McCallister Dorms @ ASU
11	NR	Quail Plumbing, Inc.	4.59	Nautilus Insurance
12	16	Yavapai Plumbing & Electrical, Inc.	4.51	Yavapai Regional Medical Center
13	13	Irontree Construction, Inc.	4.29	SRPMIC Detention Center
14	19	Aztec Mechanical, Inc.	3.5	Bernalillo County Courthouse Renov.
15	29	Century P & H	3	El Corazon de Santa Fe

Top Specialty Contractors Concrete

Rank 2004	Rank 2003	Name	Revenue in millions \$	Largest Project
1	1	BBP Concrete Co.	103.98	DND
2	2	Suntec Concrete	65.9	Phoenix Convention Center Expansion
3	3	Hardrock Concrete Placement Co.	31.08	Mayo Clinic HBSC
4	NR	Isaac Construction Co., Inc.	26.43	Palazzo Hotel & Casino
5	4	Bomel Construction Co., Inc.	26	UC Irvine Parking Structure & Surge Bldg.
6	NR	American Asphalt & Grading	22.4	Owens Lake Dust Mitigation - Phase IV
7	NR	Baker Concrete Construction	21.4	Keating Bio5 Institute
8	5	A.M. Concrete Construction, Inc.	13.63	Arroyo Industrial Park
9	6	Bull Concrete Corp.	11.2	Henderson Commerce
10	8	J.F. Ellis Corp.	6.68	Gilbert Elementary School #26
11	9	Fisher Shotcrete, Inc.	6.49 (shotcrete)	DND
12	10	Truesdell Corporation	5.65 (concrete repair)	DND
13	NR	Haydon Building Corp.	5	Pecos Road Improvements
14	NR	JEC Contracting Corp.	3.5	Bank One - Central
15	NR	G-Katmar Family of Companies	3.26	Huning Ranch

Top Specialty Contractors Steel

Rank 2004	Rank 2003	Name	Revenue in millions \$	Largest Project
1	3	Schuff Steel Co.	148	DND
2	1	Century Steel, Inc.	98.74	Venetian - The Palazzo
3	NR	SME Industries, Inc.	57.81	DND
4	4	Martin Iron Works, Inc.	27	Reno ReTRAC
5	5	Metal-Weld Specialties, Inc.	20.2	Stella Lake Office
6	8	Top Flite Construction, Inc.	15.29	Sky Harbor S-2 Concourse
7	6	Able Steel Fabricators, Inc.	14.2	Tempe Center for the Arts
8	NR	Reliable Steel, Inc.	9.85	Palazzo Casino Meeting Rooms
9	NR	Alpine Steel LLC	8	Bass Pro
10	NR	S Diamond Steel, Inc.	7.3	America West Arena Enhancements
11	9	Magnum Architectural, Inc.	5	Sky Harbor S2 Concourse
12	11	U.S. Prefab, Inc.	4.25	Rapid Airport Parking
13	10	W & W Architectural Metals, Inc.	4	DND
14	NR	Kinetic Systems, Inc.	1.2	U of A IBSB Lab
15	NR	Chamberlin Building Systems, Inc.	1.1	Pinal County Animal Care

Top Specialty Contractors Wall Ceiling

Rank 2004	Rank 2003	Name	Revenue in millions \$	Largest Project
1	3	KHS&S Contractors	101	Caesars Palace South Tower
2	2	M & H Building Specialties, Inc.	37.63	Tahiti Timeshare
3	4	ISEC, Inc.	25.33	ASU - ISTB
4	6	MKB Construction, Inc.	19.5	Mercy Gilbert Hospital
5	7	W.G. Valenzuela Drywall, Inc.	13.85	Stone Curves
6	NR	Meyer & Lundahl	10.93	Glendale Arena
7	9	Canyon Plastering & Drywall	8	Yavapai Regional Hospital
8	10	Four Suns Builders, Inc.	5.6	Sandoval County Courthouse
9	12	MKA Construction, Inc.	3.56 (carpentry)	Paradise Valley Country Club
10	11	Palo Verde Drywall, Inc.	3	Show Low Senior Center

Top Specialty Contractors **Masonry**

Rank 2004	Rank 2003	Name	Revenue in millions \$	Largest Project
1	1	Sun Valley Masonry, Inc.	38.72	Cardinals Stadium
2	2	Fyffe Masonry & Plastering, Inc.	18	Opus Pima Center 1
3	3	Carlson Masonry, Inc.	15.6	DND
4	NR	Marnell Masonry	13.5	Patrick/ Pecos High School
5	5	TCM Masonry, Inc.	13	Standard Pacific Residential Subd.
6	NR	Sun Master Masonry, Inc.	12	Kenly Farms
7	8	Maverick Masonry, Inc.	10.14	Peoria Commerce Center
8	NR	Roma Masonry, Inc.	5	Centerra Elementary School
9	NR	Conway Tile Co., Inc.	4.5 (tile/stone)	U.S. Penitentiary
10	NR	Ruggles Masonry (formerly Kachina Masonry)	2.5	Gilbert Gateway Town Center

Top Specialty Contractors **Glazing**

Rank 2004	Rank 2003	Name	Revenue in millions \$	Largest Project
1	NR	Walters & Wolf Construction Specialties	27	Convention Center
2	NR	Embassy Glass, Inc.	8	Metropolis Lofts
3	NR	Sky Design Concepts, Inc.	3 (skylights)	Aqua Fria Pool
4	1	Phoenix Caulking/ Glazing Co.	1.63	Desert Fairways Ph. II & III

Top Specialty Contractors **Roofing**

Rank 2004	Rank 2003	Name	Revenue in millions \$	Largest Project
1	NR	Specialty Roofing, Inc.	36.27	Riverside Distr. Center
2	1	Commercial Roofers, Inc.	19.99	DND
3	NR	Kovach, Inc.	19.33 (metal roofs & walls)	World Market Center
4	2	D & D Roofing & Sheet Metal, Inc.	15	SM - 408
5	5	D.C. Taylor Co.	6	Motorola
6	NR	LR Acquisitions dba Lyons Roofing	4	Marvelle Manor
7	NR	Queston Construction, Inc.	2.9	Mesa Microlab

Top Specialty Contractors **Painting**

Rank 2004	Rank 2003	Name	Revenue in millions \$	Largest Project
1	2	W.G. Valenzuela Drywall, Inc.	5.65	Stone Curves
2	NR	Charles Court Construction, Inc.	4.8	USAA
3	1	M & H Building Specialties, Inc.	4.12	Tahiti Timeshare
4	5	Ganado Painting & Wallcovering, Inc.	4	Tempe Performing Arts Center
5	NR	Phoenix Painting, Inc.	3.5	Shell Oil
6	NR	Michael L. Riddle Painting, Inc.	2.2	Sassi Italian Restaurant
7	NR	MKB Construction, Inc.	2.1	Mercy Gilbert Hospital
8	4	Midwest Painting Co., Inc.	1.9	Little Turtle Homeowner's Assoc.
9	NR	Lacina Contracting & Painting LLC	1.35	Ft. Huachuca Army Base

Top Specialty Contractors **Landscaping**

Rank 2004	Rank 2003	Name	Revenue in millions \$	Largest Project
1	2	Grounds Control, Inc. (formerly Terrain Systems)	36	Sky Harbor Parking
2	1	AAA Landscape	23	Santan Freeway
3	3	MSI Companies	18	DND
4	NR	Specialty Contractors of Arizona, Inc.	3 (erosion control)	Santa Rosa Wash Bank Protection
5	8	Enviroscape Designs	.48	LDS Church

Top Specialty Contractors **Paving**

Rank 2004	Rank 2003	Name	Revenue in millions \$	Largest Project
1	1	Markham Contracting Co., Inc.	42.4	Green Ranch South
2	2	Ace Asphalt of Arizona, Inc.	33.5	Ford/ Volvo Proving Grounds
3	NR	American Asphalt & Grading	25.4	Owens Lake Dust Mitigation - Phase IV
4	3	Southwest Slurry Seal, Inc.	17.5	Roadway Microsurfacing
5	4	Haydon Building Corp.	10	Pecos Road Improvements
6	NR	Cruse Contracting Co.	8.8	San Fernando Apartments
7	NR	Specialty Contractors of Arizona, Inc.	7	Santa Rosa Wash Bank Protection
8	4	Asphalt Busters	4.4 (asphalt Pulv.)	Big Wash Bank Protection

Top Specialty Contractors Hazardous Materials / Environmental

Rank 2004	Rank 2003	Name	Revenue in millions \$	Largest Project
1	1	Spray Systems Environmental	22.1	Durango Riverview
2	2	Southwest Hazard Control	9.5	Sandia National Labs
3	NR	LVI Environmental of Nevada	2.5	Venetian Hotel & Casino
4	NR	A & B Environmental	1.7	DND

Top Specialty Contractors Demolition / Wrecking

Rank 2004	Rank 2003	Name	Revenue in millions \$	Largest Project
1	NR	LVI Environmental of Nevada	7	Venetian Hotel & Casino
2	1	Coronado Wrecking & Salvage Co., Inc.	5.78	UNM Children's Hospital
3	NR	A Rainbow Co.	1.5	Tempe Market Place

Top Specialty Contractors Excavation / Foundation / Utility

Rank 2004	Rank 2003	Name	Revenue in millions \$	Largest Project
1	NR	American Asphalt & Grading	116.4	Owens Lake Dust Mitigation - Phase IV
2	4	Haydon Building Corp.	27 (Including Utility)	Pecos Road Improvements
3 (tie)	3	Ace Asphalt of Arizona, Inc.	20	Ford/ Volvo Proving Grounds
3 (tie)	6	Buesing Corp.	20	Phoenix Convention Center
5	8	Markham Contracting Co., Inc.	10.6 (Utility)	Green Ranch South
6	NR	Mercury Constructors, Inc.	10.16	Reclaimed Water Distr. Syst.
7	7	Phoenix Pipelines, Inc.	8.6 (Utility)	USAA Norterra
8	NR	G-Katmar Family of Companies	4.92	Huning Ranch
9	NR	Cruse Contracting Co.	4.7	San Fernando Apartments
10	12	L.G. Barcus and Sons, Inc.	.63	El Corazon de Santa Fe

Top Specialty Contractors Fire Protection

Rank 2004	Rank 2003	Name	Revenue in millions \$	Largest Project
1	1	Aero Automatic Sprinkler Co.	17.4	St. Joseph's Hospital - BNI Tower
2	NR	Southland Industries	12.3	South Coast Casino
3	2	American Fire Equipment	6.5	Good Samaritan Hospital
4	NR	Wilson Electric Services Corp.	3.66	Sky Harbor PDS Project
5	5	American Sprinkler System Co., Inc.	1.5	Yuma County Justice Center

Top Specialty Contractors Telecommunications

Rank 2004	Rank 2003	Name	Revenue in millions \$	Largest Project
1	NR	Wilson Electric Services Corp.	22	Sky Harbor PDS Project
2	NR	Kearney Electric, Inc.	7.16	ASU Biodesign Institute, Bldg. B
3	NR	Cannon & Wendt Electric Co., Inc.	2.27	Cardinals Stadium
4	NR	G-Katmar Family of Companies	.56	Huning Ranch

Top 10 Safest Specialty Contractors in the Southwest

Rank	Company	Safety Rating	Specialty Area	2004 Tri-State Revenue (in millions)
1	Kinetic Systems, Inc.	0.55	Mechanical, Sheet Metal, Plumbing	43
2	IMCOR - Interstate Mechanical Corp.	0.56	Mechanical, Plumbing	31.3
3	M & H Building Specialties, Inc.	0.57	Wall/Ceiling, Painting & Coatings	41.75
4	Markham Contracting Co., Inc.	0.6	Paving, Utility	53
5	Jack B. Henderson Construction Co., Inc.	0.62	Mechanical, Plumbing	28.6
6 (tie)	Southland Industries	0.63	Mechanical, Plumbing, Fire Protection	43.8
6 (tie)	W.G. Valenzuela Drywall, Inc.	0.63	Drywall, Painting & Coatings	19.5
8 (tie)	BBP Concrete Co.	0.64	Concrete	103.98
8 (tie)	Isaac Construction Co., Inc.	0.64	Concrete	26.43
10	Kearney Electric, Inc.	0.68	Electrical, Telecommunications	27.47

Arizona's 5 Safest Specialty Contractors

Rank	Company	Safety Rating	Specialty Area	Arizona 2004 Revenue (in millions)
1	Kinetic Systems, Inc.	0.55	Mechanical, Plumbing	40
2	IMCOR - Interstate Mechanical Corp.	0.56	Mechanical, Plumbing	30.5
3	Markham Contracting Co., Inc.	0.60	Paving, Utility	53
4	W.G. Valenzuela Drywall, Inc.	0.63	Drywall, Paintings & Coatings	19.5
5	BBP Concrete Co.	0.64	Concrete	103.98

FAST FACTS

Top Plumbing Contractors,	total:
2001:	\$216 million
2002:	\$224 million
2003:	\$149 million
2004:	\$137 million
Decrease 2004 from 2003:	8%

Top Roofing Contractors,	total:
2001:	\$79.7 million
2002:	\$87.5 million
2003:	\$62.1 million
2004:	\$103.5 million
Increase 2004 over 2003:	66.7%

Top Steel Erection/Fabrication Contractors, total:	
2001:	\$156 million
2002:	\$233 million
2003:	\$245 million
2004:	\$422 million
Increase 2004 over 2003:	72.2%

Top Wall & Ceiling Contractors, total:	
2001:	\$196.6 million
2002:	\$147.2 million
2003:	\$215.7 million
2004:	\$230.8 million
Increase 2004 over 2003:	7%

Nevada's 5 Safest Specialty Contractors

Rank	Company	Safety Rating	Specialty Area	Nevada 2004 Revenue (in millions)
1	M & H Building Specialties, Inc.	0.57	Wall/Ceiling, Painting & Coatings	41.75
2	Southland Industries	0.63	Mechanical, Plumbing, Fire Protection	43.8
3	Isaac Construction Co., Inc.	0.64	Concrete	26.43
4	D & D Roofing & Sheet Metal, Inc.	0.71	Roofing, Sheet Metal, Waterproofing	15
5	SME Industries, Inc.	0.73	Steel Erection/ Fabrication	45.3

New Mexico's 5 Safest Specialty Contractors

Rank	Company	Safety Rating	Specialty Area	New Mexico 2004 Revenue (in millions)
1	Jack B. Henderson Construction Co., Inc.	0.62	Mechanical, Plumbing	28.6
2	Yearout Mechanical, Inc.	0.70	Mechanical, Plumbing	30.3
3	McDade-Woodcock Inc. (MWI)	0.78	Electrical	15.24
4	Four Suns Builders, Inc.	0.83	Wall/ Ceiling	5.6
5	Valley Fire Protection, Inc.	0.84	Fire Protection	1.47

Safety rankings are based upon each company's experience modification rating (EMOD), which is compiled by insurance companies. Figures are voluntarily reported by each contractor. State rankings are based upon lowest EMOD score for companies who have their primary Southwest office located in that state. Companies must have a minimum of \$1 million annual revenue to appear in the safety rankings.



Safety is No Accident

for the Southwest's Safest Contractors

by Kelly Wendel

http://southwest.construction.com/features/archive/0508_feature2.asp

Southwest Contractor magazine salutes the “Southwest’s Safest Contractors” for their commitment to safety and the construction industry.

J.B. Henderson Construction Co.

At Albuquerque’s J.B. Henderson Construction Co., it’s not just the boss who is concerned about safety.

“The safety culture at J.B. Henderson is very strong and not just because man-

agement demands it,” said Kerry Soileau, Henderson’s environmental health and safety director. “Employees from the lowest level to the highest level believe in it.”

That dedication to safety is why *Southwest Contractor* magazine is proud to name J.B. Henderson Construction “Safest in the Southwest.” The award is based on the mechanical contractor’s experience modification ratio of .62. Yearout Mechanical, also of Albuquerque posted a .7 e mod and McDade Woodcock came in third with a .78.

The safety culture pervades J.B. Henderson from Monday morning until pay checks arrive on Friday. On Mondays, project managers conduct a mass safety meeting at construction sites and every morning, workers take a stretch to limber up muscles and lessen strains.

When employees pick up their pay stubs, a “Tool Box Topic” on safety is included. Throughout the year, training is held and the firm’s successes - and failures are recapped during a company-wide annual meeting.

“We don’t strive to have just one accident, we strive to have no accidents,” said Henderson’s business development director Maria Guy. “Everyone understands how important that is.”

It's all about communication and commitment at Phoenix's **Kinetic Systems**. Combined with the experienced employees and a dedicated management team, the firm's dedication to safety is one reason *Southwest Contractor* names Kinetics "Safest in the Southwest."

The firm posted an experience ratio of .55 and was closely trailed by IMCOR at .56 and Markham Contracting Co., Inc. at .6.

"We instilled the craftworkers with the commitment that management's commitment was real," said Roger Gaske, Kinetic's business development manager. "We were able to achieve that by simply having the vice president, the general manager, the operations manager and even the president show up for job walks."

The firm has been recognized several times by large microchip manufacturers for their dedication to safety.

A safety leadership team meets once a month to discuss goals and issues, with foremen, supervisors and project managers sitting down to discuss the issue.

Gaske said the semiconductor industry was a prime mover for companies to improve their safety ratings because of the types of gases used in manufacturing chips and the need to avoid unplanned shutdowns.

"A little more than 10 years ago, experience modification ratios were through the roof," he said. "That's just not acceptable in this day and age."

For the team at **M & H Building Specialties**, safety, like perfection, is in the details.

"No one gets on a site without workbooks, safety glasses and of course, a hard hat," said M & H's general superintendent Ken Lancaster. "Everything is

about the details."

The firm's dedication to the details of safety is why *Southwest Contractor* magazine is pleased to name M & H Building Specialties "Safest in the Southwest."

The firm's .57 rate beat out Southland Industries with a .63 and Isaac Construction Co. Inc. with a .64

The company, which specializes in framing and sheet rocking, has more than 300 employees in the field. Foreman and superintendents are the key to the company's low experience modification rate.

"Our foreman and superintendents on the job are pushing the safety, but out here, everybody cares about safety."

Workers at construction sites that have no incidents are rewarded with scratch-off cards similar to lotto games. Employees have a chance to win prizes and cash worth up to \$100.

"We try to make safety a team effort," Lancaster said. <<